

# NIS2 AND SUPPLY-DEMAND DYNAMICS

Johan de Wit (Siemens)

Jeroen Gaiser (Ministry of Infrastructure and Water Management)

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*to pay for*  
WHO ~~NEEDS~~ WANTS CYBER RESILIENCE?

(ESPECIALLY IN OPERATIONAL TECHNOLOGY)



# WHO ARE WE?

JOHAN DE WIT

JEROEN GAISER

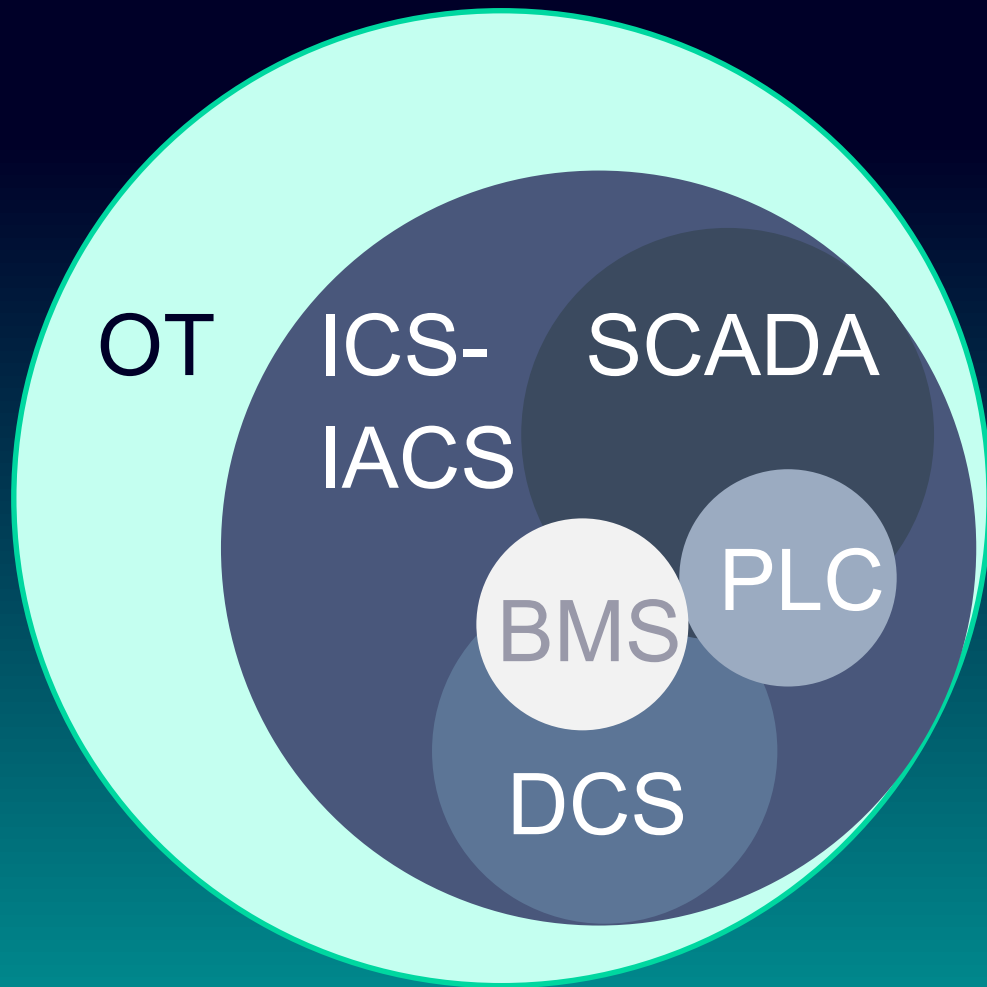


# WHAT IS OPERATIONAL TECHNOLOGY (OT)?

(AND WHY TALK ABOUT IT REGARDING NIS2?)

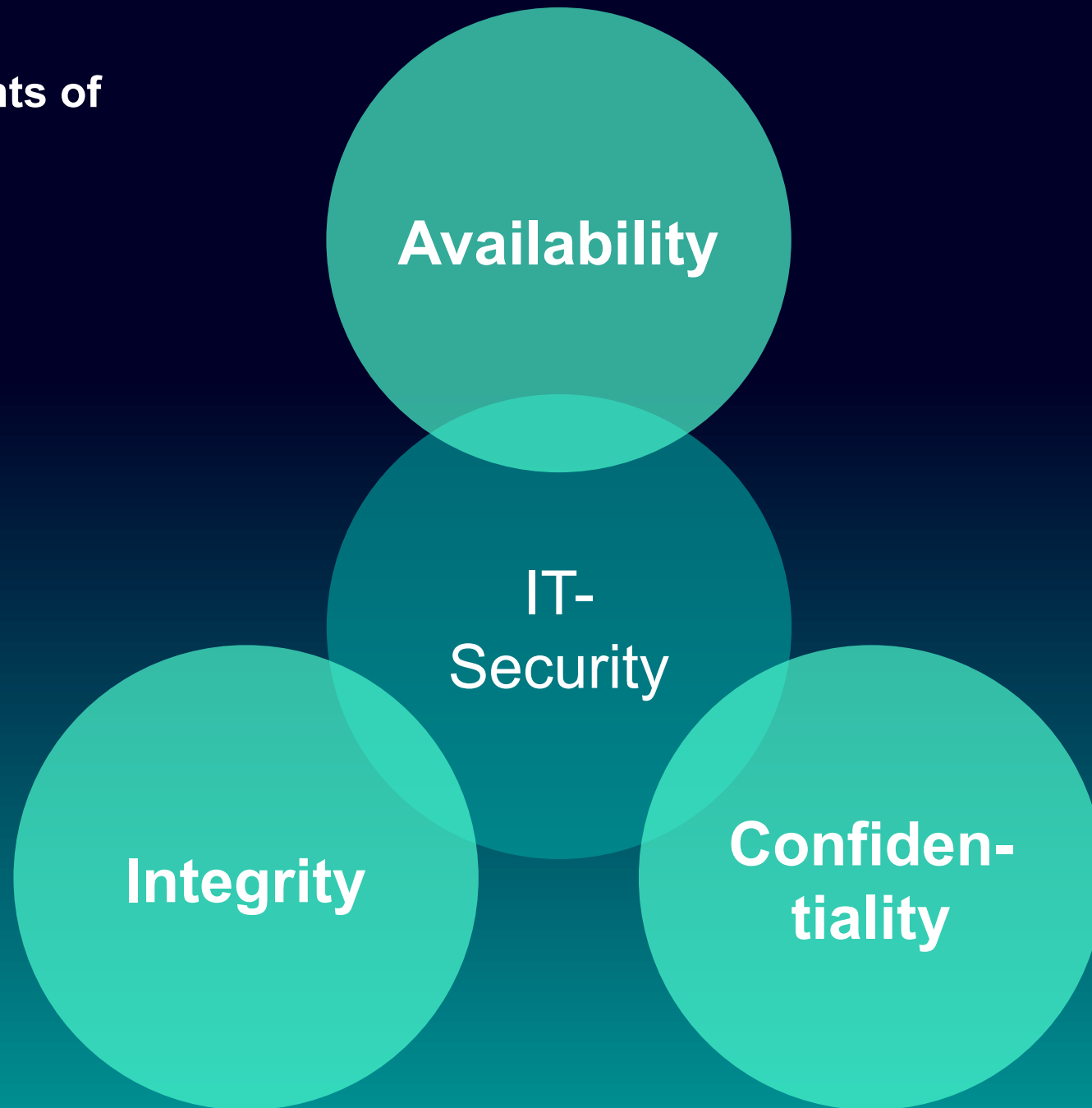


# ICS, OT, SCADA, PCS, DCS, IACS: Proces Automation



- OT: Operational Technology
- ICS: Industrial Control System
- IACS: Industrial Automation and Control System
- SCADA: Supervisory Control And Data Acquisition
- DCS: Distributed Control System
- PCS: Process Control System
- PLC: Programmable Logic Controllers
- BMS: Building Management System

The *three* components of  
IT security



The four components of  
OT security





## NIS2 GOAL

INCREASING EU-WIDE CROSS  
SECTORAL AND TRANSNATIONAL  
RESILIENCE TO CYBERRISK

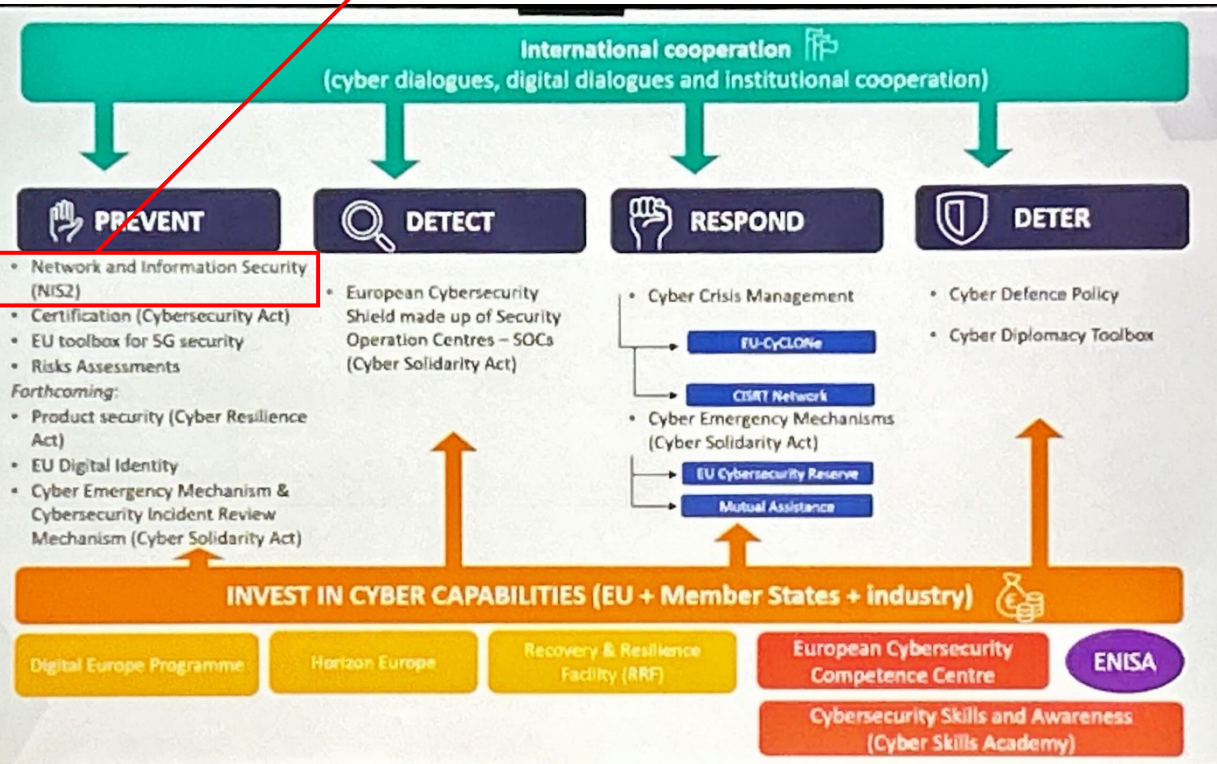




# NIS2 PLACE IN EU CYBERSTRATEGY

## NIS2 (demand)

Deadline: October 2024



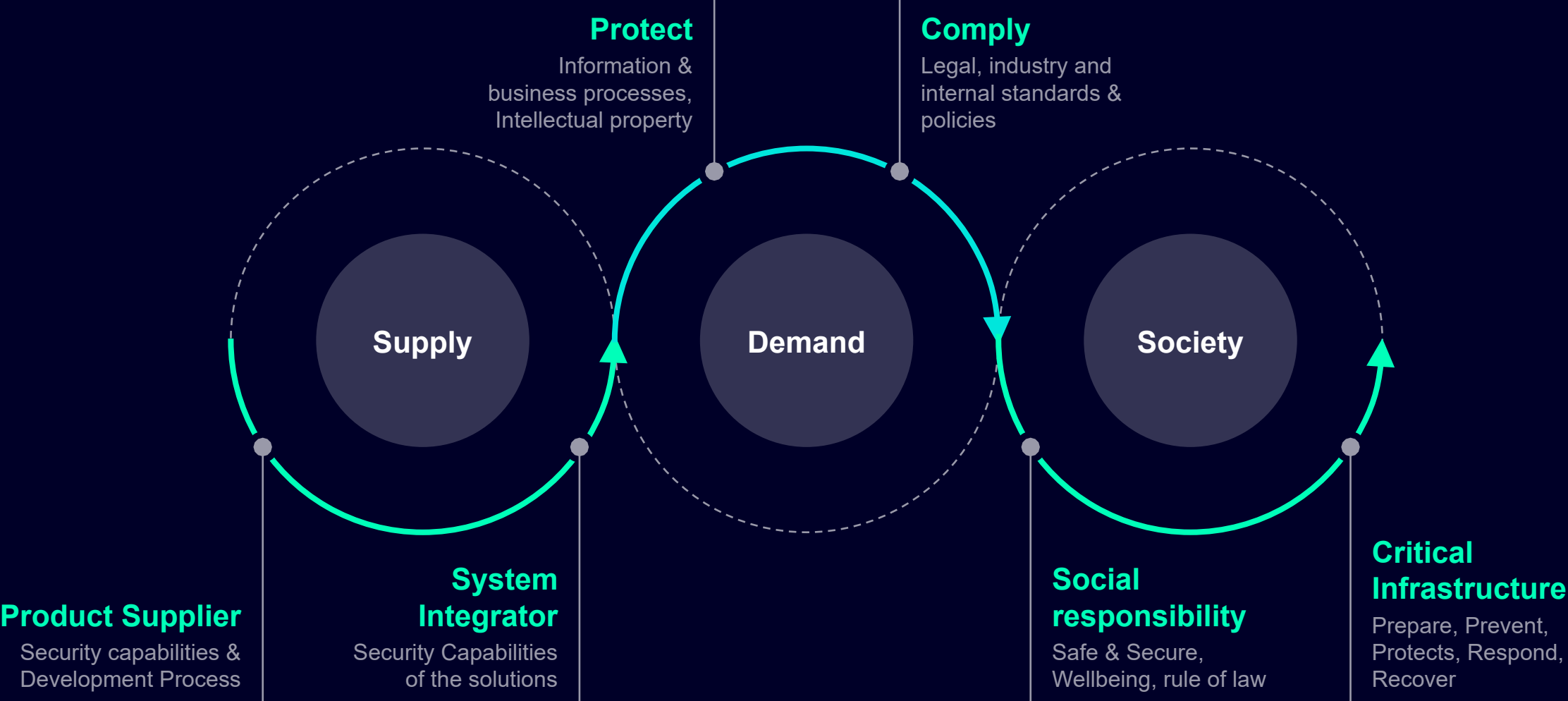
- NIS2 is part of the broader EU cybersecurity strategy
- Different aspects to increasing resiliency
- Start with the demand side: the user of digital technology

# CREATING DEMAND: THE NECESSITY OF CYBER RESILIENT OT

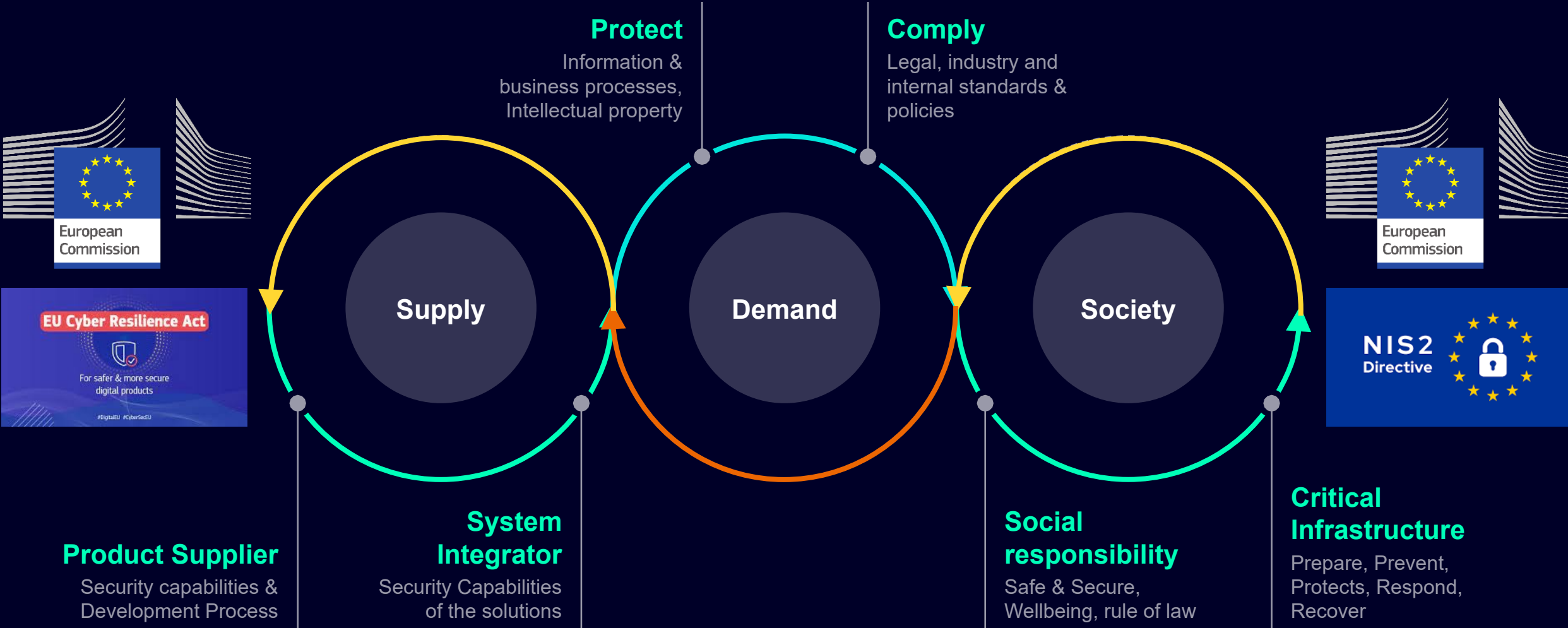
- OT IS SEEN AS A VIABLE TARGET IN GEOPOLITICAL CONFLICTS
- IT TAKES A LOOOONG TIME TO CHANGE THINGS IN OT (SO START ASAP)
- CYBER RESILIENCE IS NOT WELL RECOGNIZED YET AS A RISK CATEGORY IMPACTING SAFETY/FUNCTION
- SECURITY BY DESIGN FOR OT IS A NEW PRINCIPLE FOR MOST
- HOW DO YOU DEFINE CYBERSECURITY REQUIREMENTS IN CONTRACTS THAT MAY SPAN DECADES?
- HOW DO YOU AUDIT AND REGULATE CYBERSECURITY IN OT (THIS IS A FAIRLY NEW SKILLSET)
- THE (POSSIBLE) EFFECT OF REGULATION ON ENFORCING CYBERSECURITY REQUIREMENTS INTO CONTRACTS



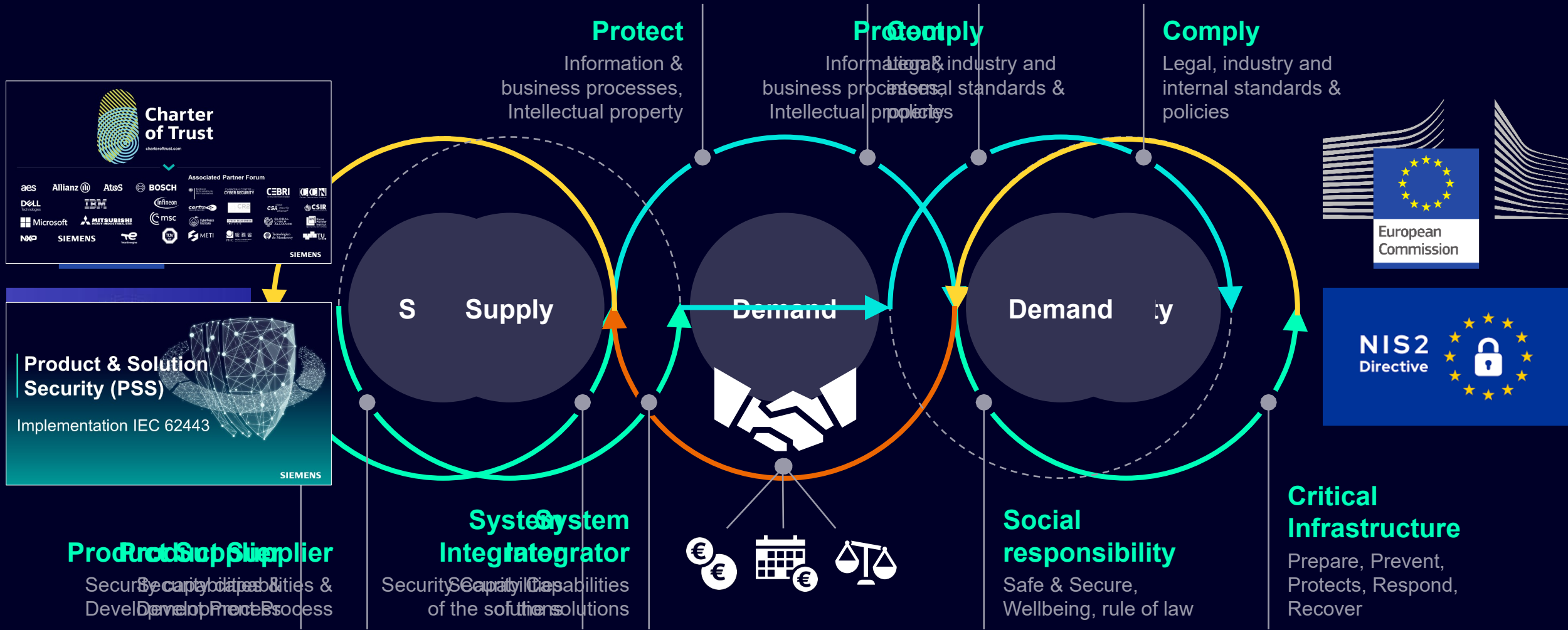
# Cyber Security to protect:



# Cyber Security to protect:



# Supply Security and Cooperation:

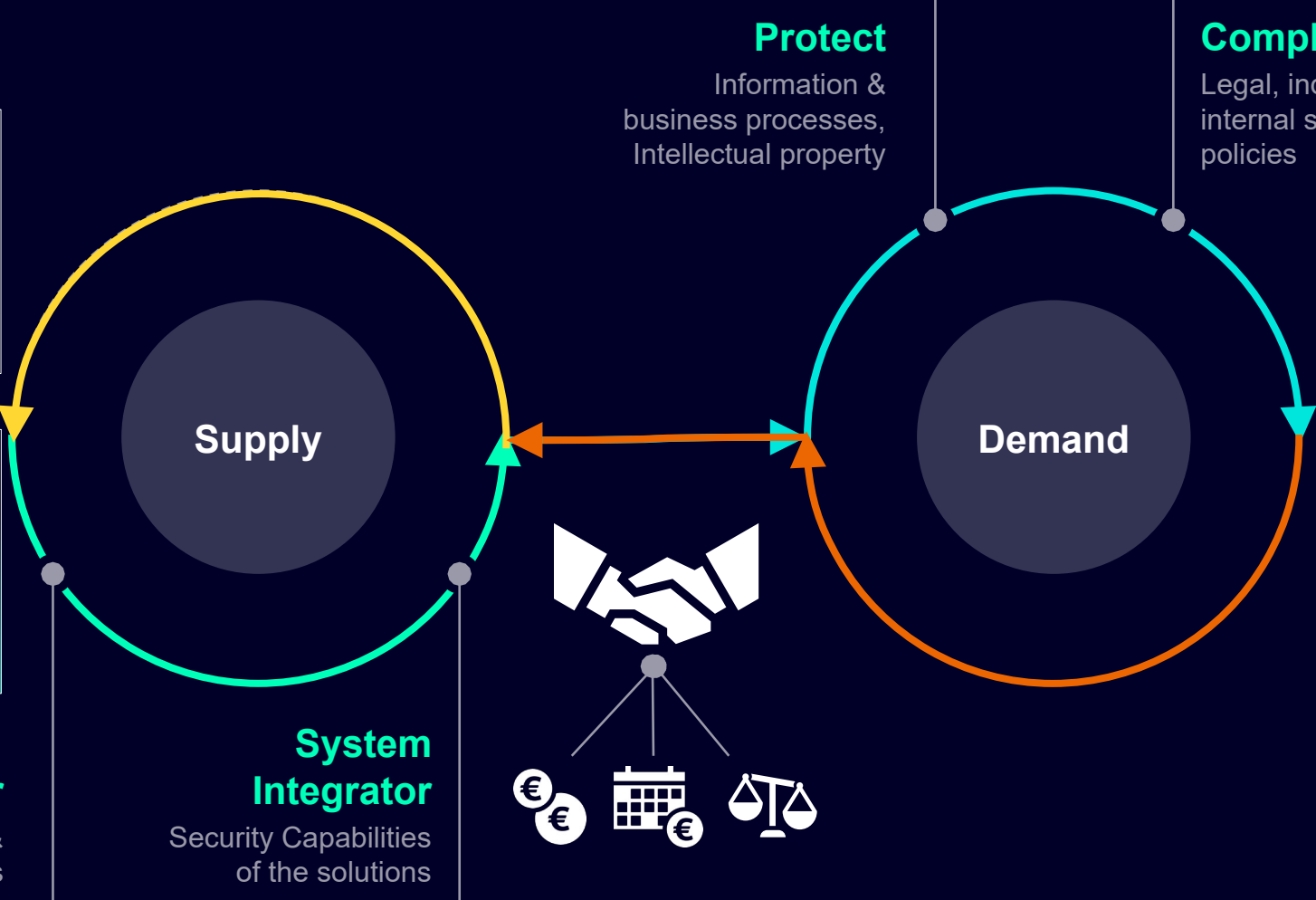


# Supply – Demand Cooperation:

**Charter of Trust**  
 Associated Partner Forum

**Product & Solution Security (PSS)**  
 Implementation IEC 62443

**Product Supplier**  
 Security capabilities & Development Process



**Protect**  
 Information & business processes, Intellectual property

**Comply**  
 Legal, industry and internal standards & policies





# CREATING AND SELLING SECURE SOLUTIONS

- OT AND IT ARE MOST OFTEN MANAGED BY DIFFERENT DEPARTMENTS
- IT DEPARTMENTS DO NOT ALWAYS UNDERSTAND THE DIFFERENCES
- OT DEPARTMENTS (OPERATIONS) ARE USUALLY LESS 'CYBER SECURE AWARE'
- MINIMAL OT CYBERSECURITY DEMANDS IN TENDERS
- THEREFORE, THE SUPPLY SIDE (IN GENERAL) DOES NOT OFFER CYBERSECURITY
- NIS2 WILL LEVEL THE PLAYING FIELD
- CYBERSECURITY FOR OT IS NO LONGER OPTIONAL!





# THE POTENTIAL EFFECT OF NIS2

- CREATE A LEGAL INCENTIVE TO IMPLEMENT CYBERSECURE SOLUTIONS
- CREATE MORE AWARENESS TO INCLUDE OT IN CYBERSECURITY POSTURE





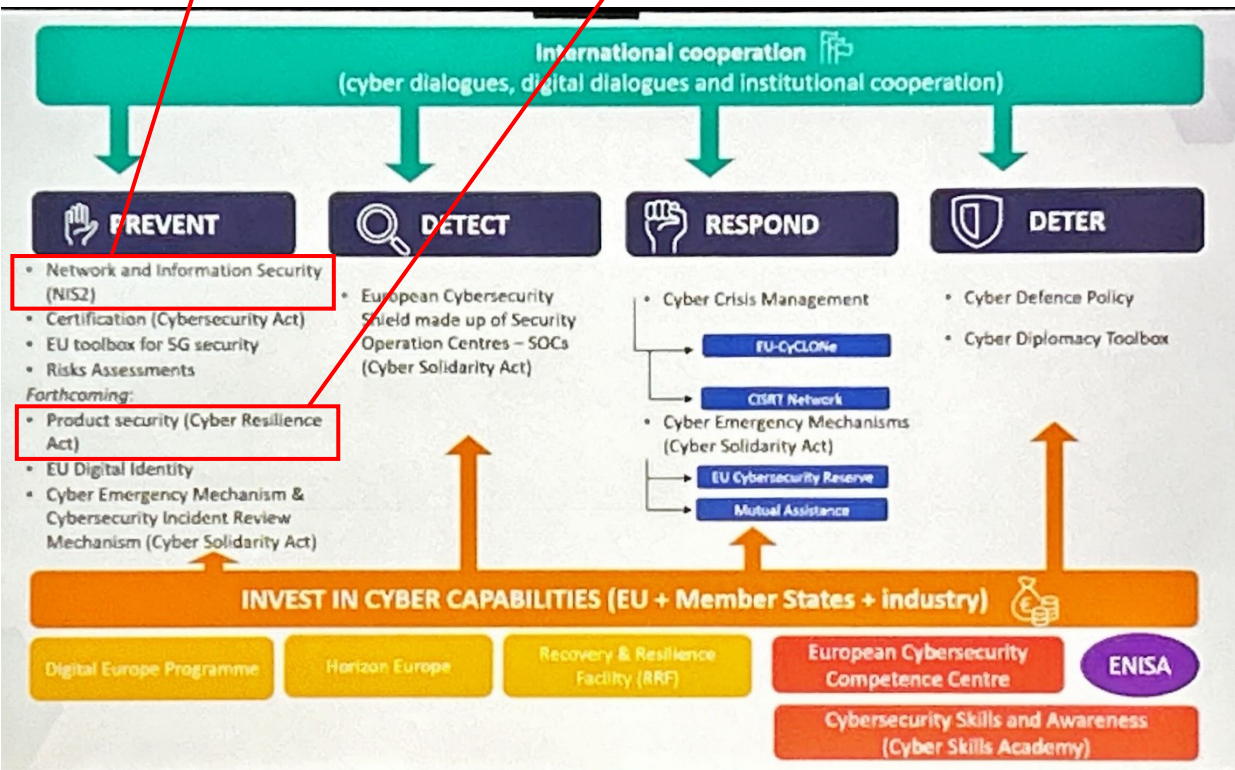
# NIS2 (demand)

Deadline: October 2024

# CRA (supply)

Deadline: early 2027

# LOOK-AHEAD TO CYBER RESILIENCE ACT (CRA)





## CYBER RESILIENCE ACT

New EU cybersecurity rules ensure more secure hardware and software products

[#DigitalEU](#) [#SecurityUnion](#) [#Cybersecurity](#)

[#SOTEU](#)

SEPTEMBER 2022 – UPDATED DECEMBER 2023

A first ever EU wide legislation of its kind: the **Cyber Resilience Act** introduces **mandatory cybersecurity requirements for hardware and software products**, throughout their whole lifecycle.

# Manufacturer's obligations



Cybersecurity is taken into account in **planning, design, development, production, delivery** and **maintenance** phase;



All **cybersecurity risks** are documented;



Manufacturers will have to **report actively exploited vulnerabilities and incidents**;



Once sold, manufacturers must ensure that for the **duration of the support period, vulnerabilities are handled effectively**;



**Clear and understandable instructions** for the use of products with digital elements;



**Security updates** to be made **available to users for the time the product is expected to be in use**.



# How the Cyber Resilience Act will work in practice

#SOTEU  
2022

90% of products

Default category

Self-assessment

Criteria:  
n/a

10% of products

Critical "Class I"

Application of a standard or third-party assessment

Critical "Class II"

Third-party assessment

Criteria:

- **Functionality** (e.g. critical software)
- **Intended use** (e.g. industrial control/NIS2)
- **Other criteria** (e.g. extent of impact)

Critical products



THANK YOU

Contact info & QR to LinkedIn